



Core Communications Bundle

Bundle more services together for even more savings!

A complete, pre-packaged business communications solution that combines Sangoma's award-winning UCaaS with enterprise-grade managed security and network switching hardware—all in one affordable and easy-to-deploy bundle.

Perfect for SMBs and mid-market organizations looking to modernize communications and streamline IT management without the complexity.

- › 24/7 proactive monitoring by the Sangoma NOC
- › 99.999% service uptime for core infrastructure
- › One support number for all your needs
- › NetOps single pane of glass self-service monitoring portal



**One Bundle.
One Provider.
One Bill.**



Bundling Options Include:



UCaaS Seats



Managed Firewall



Business-Class Switch

Bundle two or more services.

The more you spend, the more you save!

UCaaS

Scalable cloud communications

- › Unlimited calling on our softphone and Sangoma, Poly, or Yealink IP desk phones with standard features including: voicemail, business SMS, and digital fax
- › HD video meetings and screen sharing with AI-powered meeting summaries and smart notifications
- › Collaboration apps with direct and group messaging
- › CRM integration, Microsoft Teams compatibility, and contact center options

Firewall

Unified threat protection

- › Real-time defense against malware, ransomware, phishing, and intrusions
- › In-house firmware validation
- › SSL VPN for secure remote access
- › Zero-touch provisioning and centralized management
- › Cost-effective firewall security to protect your business from modern threats

Switches

Reliable connectivity

- › Power-over-Ethernet (PoE+) capable
- › Multiple models: 24 or 48 ports
- › Easy scalability as customer grows
- › Reliable performance with automatic QoS prioritization for voice
- › VLAN segmentation available to further isolate networks from one another for security purposes

Sangoma Bundle Savings Calculator

Bundling helps you earn more and save on services for new customers. The Sangoma Bundle Savings Calculator shows how much you can save by packaging UCaaS, firewalls, and switches into 1- to 5-year bundles.

Bundle Savings Example

UCaaS

Number of Standard Seats

50

Number of Advanced Seats

20

Managed Services

Number of Firewalls

10

24 Port Switches

30

Total annual cost

~~\$45,711.60~~

\$36,569.28

Request a Quote

See your savings & start building bigger deals!

Why Bundling Makes Sense

Partners who lead with Bundles are already closing larger deals, increasing customer stickiness, and standing out from competitors. Master the approach that's transforming how Sangoma partners sell.

- › **Higher deal value:** Sell a full end-to-end solution to boost contract size and monthly revenue
- › **Stronger retention:** Bundle UC, security, and hardware to increase loyalty and reduce churn
- › **Simplified sales:** Offer one SKU and a single proposal from a trusted provider
- › **Faster deployment:** Provide pre-configured hardware and guided onboarding for quick, error-free installs
- › **MRR growth:** Add seats to increase predictable recurring revenue



Ready to quote?

Use our online [Bundle Savings Calculator](#) and get a quote now!

